



**S P A R K P L U G**  
An Aid for Research in Communication in Culture



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# OVERVIEW

## **WHAT IS SPARKPLUG?**

*Sparkplug* is a serialized curriculum aid designed to help students begin their research on the various forms of literacy and communication that a culture embraces. Short bibliographies over various topics, tables of contents of numerous academic journals, and critical envelopes from academic books on literacy topics are provided to help the student pick a topic and learn what others have already argued about it. Students can submit their own short bibliographies and critical envelopes of topics of their own choosing, along with the table of contents of a new issue of one of the journals listed in *Sparkplug* to the editors for inclusion in the next issue of *Sparkplug*. Thus, students eventually submit. See below for more information about student activity.

## **A WORKING DEFINITION OF COMMUNICATION IN CULTURE**

*Sparkplug* takes communication in culture to be the knowledge of system or systems of semiotic signification at play in the main-stream media, the significant events, and the current trends and fashions of a people-group (which itself can be defined in terms of class, race, age, common interests, and/or other such characteristics). A system of semiotic signification is any organized and commonly accepted way of manipulating meaning by means of the give-and-take of signs, images, and representations. A text is any sign, image, and/or representation, or a collage of these items, that is in a fixed material form and can be copied, publicized, and repeatedly accessed by an audience.

## **DESIGN OF THE PDF**

The pdf is designed to be used primarily as an on-screen document. However, if a printed copy is desired, the pdf is designed to be printed front and back on 8 x 11" copier paper. The best way to store the printed pages is in a three-ring binder or a pocket folder. The white space on a page is purposeful, serving to de-clutter the page so the content presented can be visually grasped more efficiently.

NOTE: The information presented in these chapters has been alphabetized according to the titles provided for each bibliography, journal issue, and critical envelope. The lack of an index is by design. Students are to browse the pages looking for topics and titles that grab their attention by their own merits.

## **EXAM COPIES**

Teachers who use *Sparkplug* can request a free pdf and/or bound copy (4" x 5") of the current issue. Email [sparkplugeditors@gmail.com](mailto:sparkplugeditors@gmail.com).

## **STUDENT SUBMISSIONS TO THE EDITORS**

Students who have purchased *Sparkplug* can submit three assignments to the *Sparkplug* editors for evaluation. The editors will grade each submission on a scale from 0 – 20 and provide the

student with a percentage score of his or her work. Exemplary submissions will be added to the next issue of *Sparkplug* so that students can be assured that their work will be used by other researchers in the future.

### Submission Assignments

Assignment 1: Find the most recent issue(s) of a journal listed in the “Recent Journal Articles” section in this issue of *Sparkplug*. Copy eight articles from the table of contents (articles only, not book reviews, roundtable discussions, issue introductions, or editorials). Make sure to use only articles written in English. Arrange your copy alphabetically, and put it in correct APA or MLA format (per teacher’s instructions). If eight articles cannot be found from one issue, then do as many as you can from that issue, and then find use a recent issue from another journal listed in *Sparkplug* to make up the difference. Be sure that the article titles you copy are not already listed in *Sparkplug*, and format your work so that it looks like the material that is already published in this issue of *Sparkplug*. Be sure to list the name of the journal(s) at the top. Submit your list to [sparkplugeditors@gmail.com](mailto:sparkplugeditors@gmail.com). Submit work as an email, not an attachment.

Assignment 2: In an academic book, find a critical envelope of fewer than 300 words (see the “Critical Envelopes” section in this issue of *Sparkplug* for models of what your work should look like). This critical envelope should discuss critics’ views on some aspect, perspective, or object of communication. Quote this section exactly as it is in the source, give it a title that shows how what you’ve copied related to communication or rhetoric in culture, and provide an alphabetized bibliography list of the sources mentioned in the critical envelope as well as the source of the quotation itself (use APA format or MLA format per teacher’s instructions). Do not forget to put a parenthetical citation at the end of your quotation listing the source you’ve used and the page number. Also, don’t forget to list the full bibliographic information of your main source in the reference list. Submit it to [sparkplugeditors@gmail.com](mailto:sparkplugeditors@gmail.com). Submit work as an email, not an attachment.

Assignment 3: Think of a topic dealing with communication. This topic should not be overly general but should be specific enough to warrant a close analysis. Develop a short bibliography of the topic. You must have at least ten different sources in your bibliography, and these sources should be a mix of journal articles and books. Sources that are found only on the Internet and not also in a print version can be used (examples of these sources are online news articles, articles from electronic journals or magazines that do not have a print analogue, and web sites in general). The topic of your bibliography cannot be exactly the same as one already listed in this issue of *Sparkplug* but can be a variation or expansion of the topic. For

example, “hate speech” is listed as a topic, but both “hate speech in high school” and “hate speech and religion” would be viable topics, as they are not listed yet. Just be sure that any source you use in your own bibliography has not already been used in the bibliography already published in *Sparkplug*. Entirely new topics are welcomed, as long as they deal with some aspect of communication. The bibliography must be alphabetized and in correct APA or MLA format, per teacher’s instructions. As far as the actual layout of your list, please make your list resemble the lists already published in this issue of *Sparkplug*. Submit it to [sparkplugeditors@gmail.com](mailto:sparkplugeditors@gmail.com). Submit work as an email, not an attachment.

The following default schedule is suggested. However, teachers who wish to set their own schedule for submissions can do so and must email the schedule to the editors before 1 Feb or 20 Sept. All work for custom, teacher-set schedules must be submitted before 5 May. For the default schedule below or a custom, teacher-set schedule, no late work will be accepted.

### **Spring Schedule**

- 15 Feb:** Assignment 1, as an email (not a document attachment).
- 10 Mar:** Assignment 2, as an email (not a document attachment).
- 15 Apr:** Assignment 3, as an email (not a document attachment).

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- 25 Sep:** Assignment 1, as an email (not a document attachment).
- 20 Oct:** Assignment 2, as an email (not a document attachment).
- 20 Nov:** Assignment 3, as an email (not a document attachment).

Teachers who want a spreadsheet showing the dates and scores of their students’ submissions should send the *Sparkplug* editor an email requesting the information.

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**SECOND**, *Sparkplug* has assignments you can submit to the editors. Your teacher may request you to do one or more of these assignments. You do not have to notify the *Sparkplug* editors of your intention of doing an assignment. Simply work out the assignment, and when you are done, send it to the editors at [sparkplugeditors@gmail.com](mailto:sparkplugeditors@gmail.com) for grading. Upon sending work to the editors, you will receive a set email reply letting you know that your email was received by the editors.

You may submit your work anytime, but you will not receive an evaluation or a score until the due date of the assignment has passed. Because everything submitted to the editors is graded individually and by an editor (nothing is graded automatically by computer), it may take up to ten days for you to receive feedback on your work.

These assignments are fully explained in the above “Overview” section, and they are to be done according to one of two possible schedules—the default schedule set by the editors (see the current dates by clicking the “Schedule” tab at the “Textbooks” page at [www.openlatch.com](http://www.openlatch.com)) or a custom schedule designed by your teacher. Please pay careful attention to the schedule. All assignments must be submitted by 11:59 pm of the due date or earlier. No late work will be graded.

NOTE: Only students who have purchased the pdf can submit assignments.

**THIRD**, you may want to set up a new Gmail email box to make the process of submitting work easier. Gmail has many formatting features which will help you when you have to underline, highlight, or italicize items. Also, a separate email box may help organize your work and keep track of upcoming assignments or revision work you are asked to do. Go to [www.gmail.com](http://www.gmail.com) and click on the “Open a New Account” button. The process of setting up a new email box is surprisingly easy. Just don’t lose your new user name and password! (We recommend you send this information to yourself in an email addressed to your usual email box.)

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## Topics and Short Bibliographies

Editor's Note: Only topics that clearly pertain to communication have been listed. Individual sources within a bibliography may not appear to directly connected to the topic but can be considered as ancillary reading and so have been retained in the list. No sources written in a language other than English have been listed. After the title of the topic, the documentation format of the source entries is listed in parentheses. The listing of volume and issue numbers for journal or magazine sources depends on the pagination scheme of the source. If the source uses discontinuous pagination, the issue number is listed, but if continuous pagination is used, the issue number is omitted. Double-tic or single-tic quotation marks in titles here are as they appear in the originals.

### ♣ **Advertising to Children** (entries in APA format)

Buijzen, M. (2007). Reducing children's susceptibility to commercials: Mechanisms of factual and evaluative advertising interventions. *Media Psychology, 9*, 411-430.

Calvert, S. L. (2008). Children as consumers: Advertising and marketing. *Future of Children, 18*, 205-234.

Ip, J., Mehta, K.P., & Coveney, J. (2007). Exploring parents' perceptions of television food advertising directed at children: A South Australian study. *Nutrition & Dietetics, 64*, 50-58.

Jenkin, G., Wilson, N., & Hermanson, N. (2009). Identifying 'unhealthy' food advertising on television: A case study applying the UK Nutrient Profile model. *Public Health Nutrition, 12*, 614-623.

Kunkel, D., & Ford, J. (2005). Predicting a renaissance for children and advertising research. *International Journal of Advertising, 24*, 401-405.

Livingstone, S. (2005). Assessing the research base for the policy debate over the effects of food advertising to children. *International Journal of Advertising, 24*, 273-296.

Livingstone, S. (2009). Debating children's susceptibility to persuasion—where does fairness come in? A commentary on the Nairn and Fine versus Ambler debate. *International Journal of Advertising, 28*, 170-174.

Lobstein, T., & Dobb, S. (2005). Evidence of a possible link between obesogenic food advertising and child overweight. *Obesity Reviews, 6*, 203-208.

Teinowitz, I. (2006). Pediatricians demand cuts in kids' advertising. *Advertising Age*,

77, 3-38.

Udell, T., Mehta, K. (2008). When two sides go to war: newspaper reporting of 'television food advertising restrictions' as a solution to childhood obesity. *Health, Risk & Society, 10*, 535-548.

♠ **Barbie (Rhetoric of)** (entries in APA format)

Airbright, J. M. (2007). Impossible bodies: TV viewing habits, body image, and plastic surgery attitudes among college students in Los Angeles and Buffalo, New York. *Configurations, 15*(2), 103-123.

Cannon, J. (2008). Barbie as feminine icon: The subversive narrative gets a second run on film. *Conference Papers—International Communication Association, 2008 Annual Meeting*, 1-22.

Meneley, A. (2007). Fashions and fundamentalisms in fin-de-siècle Yemen: Chador Barbie and Islamic socks. *Cultural Anthropology, 22*, 214-243.

Murphy, M. J. (2009, March 1). Barbie at 50: Unwrinkled and none the wiser. *New York Times, 2*.

Raynor, S. (2009). My first black Barbie: Transforming the image. *Cultural Studies / Critical Methodologies, 9*, 179-185.

Whitney, E., & Sorenson, J. (2006). Pop culture princess. *Text & Performance Quarterly, 26*, 199-207.

♠ **Brand Names** (entries in APA format)

Ahn, J., & Ferle, C. L. (2008). Enhancing recall and recognition for brand names and body copy: A mixed-language approach. *Journal of Advertising, 37*(3), 107-117.

Campbell, H. (1964). *Why did they name it . . . ?* New York: Fleet.

Fitzell, P. B. (2003). *Private label marketing in the 21<sup>st</sup> century: Store brands / exclusive brands on the cutting edge*. New York: Global Books.

Floor, K. (2006). *Branding a store: How to build successful retail brands in a changing marketplace*. Philadelphia: Kogan Page.

Gershman, M. *Getting it right the second time: How American ingenuity transformed*

*forty-nine marketing failures into some of our most successful products.* Reading, MA: Addison-Wesley.

Hambleton, R. (1987). *The branding of America: From Levi Strauss to Chrysler, from Westinghouse to Gillette, the forgotten fathers of America's best-known names.* Dublin, NH: Yankee Books.

Petty, R. D. (2008). Naming names: Trademark strategy and beyond: Part one—selecting a brand name. *Journal of Brand Management*, 15, 190-197.

Petty, R. D. (2008). Naming names: Trademark strategy and beyond: Part two—dealing with rival brand names. *Journal of Brand Management*, 15, 232-238.

Rotfeld, H. J. (2008). Brand image of company names matters in ways that can't be ignored. *Journal of Product & Brand Management*, 17(2), 121-122.

Scott Morton, F. (2000). *The strategic positioning of store brands in retailer-manufacturer bargaining.* Cambridge, MA: National Bureau of Economic Research.

Strasser, S. (1989). *Satisfaction guaranteed: The making of the American mass market.* New York: Pantheon Books.

Steinman, M., Chren, M., & Landefeld, C. (2007). What's in a name? Use of brand versus generic drug names in United States outpatient practice. *Journal of General Internal Medicine*, 22, 645-648.

#### ♠ **Digital Information** (entries in APA format)

Ayalon, M., & Even, R. (2008). Deductive reasoning: In the eye of the beholder. *Educational Studies in Mathematics*, 69, 225-247.

Bawden, D., & Robinson, L. (2009). The darkside of information: Overload, anxiety, and other paradoxes and pathologies. *Journal of Information Science*, 35(2), 180-191.

Brandel, M. (2008). Information overload. *Computer World*, 42(34), 19-23.

Burniske, R.W. (2008). *Literacy in the digital age.* Thousand Oaks, CA: Corwin Press.

Calvert, S. L., Jordan, A. B., & Cocking, R.R. (2002). *Children in the digital age: Influences of electronic media on development.* Westport, CT: Praeger.

Handzic, M. (2007). *Socio-technical knowledge management: Studies and initiatives.* Hershey, PA: IGI Publishing.

Messaris, P., & Humphreys, A. (2006) *Digital media: Transformations in human communication*. New York: Peter Lang.

Sprenger, M. (2009). Focusing the digital brain. *Educational Leadership*, 67(1), 34-39.

Withrow, F. B. (2004). *Literacy in the digital age: Reading, writing, viewing and computing*. Lanham, MD: Scarecrow Education.

Wolf, M., & Barzillai, M. (2009). The importance of deep reading. *Educational Leadership*, 66(6), 32-37.

#### ♠ **Doctor/Patient Communication** (entries in APA format)

Anonymous. (2008). 10 common errors when communicating with patients. *H&HN: Hospitals & Health Networks*, 82(9), 77.

Gordon, T., & Edwards, W.S. (1995). *Making the patient your partner: Communication skills for doctors and other caregivers*. Westport, CT: Greenwood Group.

Greene, J.O., & Burleson, B.R.(Eds.). (2003). *Handbook of communication and social interaction skills*. Mahwah, NJ and London: Lawrence Erlbaum.

Miller, D. (2005). Skills for communicating with patients. *Primary Health Care*, 15(8), 10.

Peitchinis, J. (1976). *Staff-patient communication in health services*. New York: Springer.

Piasecki, M. (2003). *Clinical communication handbook*. Malden, MA: Blackwell.

Roberts, L., & Bucksey, S.I. (2007). Communicating with patients: What happens in practice? *Physical Therapy*, 87(5), 586-594.

Silverman, J., Kurtz, S., & Draper, J. (2005). *Skills for communicating with patients*. (2nd ed.). Oxford: Radcliffe.

Suadoni, M.T. (2006). Really listening to a patient can make all the difference. *Nursing Standard*, 21(14-16), 25-25.

Tepper, D.(2008). Healing the body; soothing the soul. *PT: Magazine of Physical Therapy*, 16(10). 24-27.

♠ **Hate Speech** (entries in APA format)

Atluri, T. (2009). Lighten up?! Humour, race, and da off colour joke of Ali G. *Media, Culture and Society*, 31, 197-214.

Boeckmann, R. J., & Liew, J. (2002). Hate speech: Asian Americans students' justice judgments and psychological responses. *Journal of Social Issues*, 58, 363.

Cortese, A. (2005). What harm is hate speech? A critical race theory response. *American Sociological Association*, 1-21.

Dharmapala, D., & McAdams, R. H. (2005). Words that kill? An economic model of the influence of speech of behavior (with particular reference to hate speech). *Journal of Legal Studies*, 34, 93-136.

Fiss, O. M. (1996). *The irony of free speech*. Massachusetts: Harvard University Press.

Gould, J. B. (1999). Difference through a new lens: First Amendment legal realism and the regulation of hate speech. *Law & Society Review*, 33, 761.

Leader, T., Mullen, B., & Rice, D. (2009). Complexity and valence in ethnophaulisms and exclusion of ethnic out-groups: What puts the 'hate' into hate speech? *Journal of Personality & Social Psychology*, 96, 170-182.

Leets, L. (2001). Responses to internet hate sites: Is speech too free in Cyberspace? *Communication Law & Policy*, 6, 287-317.

Wendel, W. B. (2004). The banality of evil and the First Amendment. *Michigan Law Review*, 102, 1404-1422.

Whillock, R. K., & Slayden, D. Eds. (1995). *Hate speech*. Cambridge, MA: Harvard University Press.

♠ **Laughter as Persuasion** (entries in APA format)

Bonaiuto, M., Castellana, E. & Pierro, A. (2003). Arguing and laughing: The use of humor to negotiate in group discussions. *Humor: International Journal of Humor Research*, 16, 369-412.

Brien, A. (1968, November 30). Laugh till it hurts. *Saturday Evening Post*, 241(24), 30.

Francis, L. (1994). Laughter, the best mediation: Humor as emotion management in interaction. *Symbolic Interaction*, 17, 147-163.

Gervais, M., & Wilson, D. (2005). The evolution and functions of laughter and humor: A synthetic approach. *Quarterly Review of Biology*, 80, 395-430.

Kovarsky, D., Curran, M., & Nichols, N. (2009). Laughter and communicative engagement in interaction. *Seminars in Speech & Language*, 30(1), 27-36.

Madden, M., Oelschlaeger, M., & Damico, J. (2002). The conversational value of laughter for a person with aphasia. *Aphasiology*, 16, 1199-1212.

Owren, M., & Bachorowski, J. (2003). Reconsidering the evolution of nonlinguistic communication: The case for laughter. *Journal of Nonverbal Behavior*, 27(3), 183-200.

Provine, R. (2004). Laughing, tickling, and the evolution of speech and self. *Current Directions in Psychological Science*, 13, 215-281.

Smith, J. (2005). The frenzy of the audible: Pleasure, authenticity, and recorded laughter. *Television and New Media*, 6, 23-47.

Smoski, M., Bachorowski, J. (2003). Antiphonal laughter between friends and strangers. *Cognition & Emotion*, 17, 327-340.

Wilson, B., Muller, N., & Damico, J. (2007). The use of conversational laughter by an individual with dementia. *Clinical Linguistics & Phonetics*, 21, 1001-1006.

#### ♠ **Lookism** (entries in APA format)

Davis, A. (2007). "Lookism", common schools, respect and democracy. *Journal of Philosophy of Education*, 41, 811-827.

Granleese, J., & Sayer, G. (2006). Gendered ageism and "lookism": A triple jeopardy for female academics. *Women in Management Review*, 21, 500-517.

Jonason, P. K. (2009). The value of physical attractiveness in romantic partners: Modeling biological and social variables. *Journal of Social Psychology*, 149, 229-240.

Patzer, G. L. (2008). *Looks: Why they matter more than you ever imagined*. New York: AMACOM.

Swami, V., Tovee, M. J. (2009). Big beautiful women: The body size preference of male fat admirers. *Journal of Sex Research*, 46(1), 89-96.

Tietje, L., & Cresap, S. (2005). Is lookism unjust?: The ethics of aesthetics and public policy implications. *Journal of Libertarian Studies*, 19(2), 31-50.

Warhurst, C., Van den Broek, D., Hall, R., & Nickson, D. (2009). Lookism: The new frontier of employment discrimination? *Journal of Industrial Relations*, *51*(1), 131-136.

♠ **Lying** (entries in APA format)

Einav, S., & Hood, B. (2008). Tell-tale eyes: Children's attribution of gaze aversion as a lying cue. *Developmental Psychology*, *44*, 1655-1667.

Fu, G., Evans, A. D., Wang, L., & Lee, K. (2008). Lying in the name of the collective good: A developmental study. *Developmental Science*, *11*, 495-503.

Hancock, JI, Curry, L. E., Goorha, S., & Woodworth, M. (2008). On lying and being lied to: A linguistic analysis of deception in computer-mediated communication. *Discourse Processes*, *45*, 1-23.

Klaver, J. R., Lee, Z., Spidel, A., & Hard, S. D. (2009). Psychopathy and deception detection using indirect measures. *Legal & Criminological Psychology*, *14*, 171-182.

Landstrom, S., & Granhag, P. A. (2008). Children's truthful and deceptive testimonies: How camera perspective affects adult observers' perception and assessment. *Psychology, Crime & Law*, *14*, 381-396.

Leal, S., & Vrij, A. (2008). Blinking during and after lying. *Journal of Nonverbal Behavior*, *32*(4), 187-194.

Lee, Z., Klaver, J. R., & Hart, S. D. (2008). Psychopathy and verbal indicators of deception in offenders. *Psychology, Crime & Law*, *14*, 73-84.

Stix, G. (2008). Lighting up the lies. *Scientific American*, *299*(2), 18-20.

Talway, V., & Lee, K. (2008). Social and cognitive correlates of children's lying behavior. *Child Development*, *79*, 866-881.

Walczyk, J. J., Runco, M. A., Tripp, S. M., & Smith, C. E. (2008). The creativity of lying: Divergent thinking and ideational correlates of the resolution of social dilemmas. *Creativity Research Journal*, *20*, 328-342.

♠ **Media Representations of Obesity** (entries in APA format)

Andrews, J. C., Netemeyer, R. G., & Burton, S. (2009). The nutrition elite: Do only the highest levels of caloric knowledge, obesity knowledge, and motivation, matter in processing nutrition ad claims and disclosures. *Journal of Public Policy & Marketing* ,